Grimm and McMillan use hot water heat. The water temperature is set by outside air temperature. The natural convection airflow through the heater in your room is controlled by a manual damper. By turning the knob on the front of the heater you either open or close a damper (door) sitting on top of the heating coil. If the damper is up (open), cool air from the floor will rise up through the heating coil and come out the louvers. If the damper is down (closed) or the heater bottom is blocked with furniture, no heat will come out. Use a flashlight to look down through the louvers to see if the damper is opened or closed.