TRANSFER ARTICULATION AGREEMENT

University of Wisconsin-River Falls
Chippewa Valley Technical College

University of Wisconsin-River Falls, Bachelor of Science in Business Administration
Chippewa Valley Technical College, Business Management Associate Degree

The University of Wisconsin-River Falls (UWRF) and Chippewa Valley Technical College (CVTC) share a goal of facilitating the transfer of student credit from the CVTC Business Management Associate Degree program into the UWRF Bachelor of Science in Business Administration degree. The purpose of this articulation agreement is to provide the details of the credit transfers and the additional requirements for CVTC transfer students to graduate from UWRF with a BS in Business Administration. This agreement may be amended as necessary to reflect changes in program and general education courses at either institution. Students will be made aware of the current requirements at the time of their enrollment.

CVTC students in the Business Management Associate Degree program who earn the credits outlined in the left column of the Transfer Guide Table 1 will be awarded the credits detailed in the right column of the table towards the BS in Business Administration from UWRF.

Business Management Associate Degree students transferring to the BS in Business Administration will complete 66 credits at CVTC and 56 credits at UWRF.

This agreement is effective Fall 2018 and will apply to students in the Business Management Associate Degree program.

APPROVALS:

Julie Furst Bowe  Date
Vice President of Instruction
Chippewa Valley Technical College

Michael Frommueller, Dean  Date
College of Business and Economics
University of Wisconsin-River Falls

David Travis, Provost  Date
University of Wisconsin-River Falls
<table>
<thead>
<tr>
<th>Subject</th>
<th>Course</th>
<th>Credits</th>
<th>Description</th>
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<tbody>
<tr>
<td>Humanities and Fine Arts (HF)</td>
<td>Modern Humanities (SP)</td>
<td>3</td>
<td>Econ 100 Economics 809-193</td>
</tr>
<tr>
<td>Natural Sciences (NS)</td>
<td>Physical Science (SP)</td>
<td>3</td>
<td>PSCI 101 Intro to Psychology 809-198</td>
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<tr>
<td>Arts and Humanities (AH)</td>
<td>English 200 College Composition</td>
<td>3</td>
<td>Econ 100 Economics 801-196</td>
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<tr>
<td>Arts and Humanities (AH)</td>
<td>English Composition I (GW)</td>
<td>3</td>
<td>Econ 100 Economics 801-196</td>
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<tr>
<td></td>
<td>College Composition I</td>
<td>3</td>
<td>Econ 100 Economics 801-196</td>
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<tr>
<td></td>
<td>Corporate English</td>
<td>3</td>
<td>Econ 100 Economics 801-196</td>
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<td>Econ 100 Economics 801-196</td>
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Table 1: Transfer Credits and WVRP Major Requirements
<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Credits</th>
<th>Description</th>
<th>Credits</th>
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<tbody>
<tr>
<td>101-111 &amp; 101-113</td>
<td>Accounting I &amp; II (must complete both)</td>
<td>8</td>
<td>ACCT 231 Principles of Accounting I</td>
<td>3</td>
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<td>ACCT 232 Principles of Accounting II</td>
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<td>CSIS 215 Info Systems for Business Management</td>
<td>3</td>
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<tr>
<td>804-189</td>
<td>Introductory Statistics</td>
<td>3</td>
<td>ECON 226 Introduction to Statistics OR MATH 226</td>
<td>3</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>OR Fundamentals of Statistics</td>
<td>3</td>
</tr>
<tr>
<td>102-160</td>
<td>Business Law</td>
<td>3</td>
<td>BLAW 265 Business Law I</td>
<td>3</td>
</tr>
<tr>
<td>102-133</td>
<td>Leadership for Business Excellence</td>
<td>3</td>
<td>CBE 100 Orientation to CBE</td>
<td>2</td>
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<tr>
<td>801-196</td>
<td>Oral/Interpersonal Communication or Speech (801-198)</td>
<td>3</td>
<td>CBE 300 Professional Development</td>
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<td></td>
<td></td>
<td></td>
<td>COMS 101 Fundamentals of Communication (Gen Ed)</td>
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<td></td>
<td>Business Management Associate Degree Courses</td>
<td></td>
<td>Accepted at UWRF as academic minor or general electives</td>
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<tr>
<td>102-112</td>
<td>Principles of Management</td>
<td>3</td>
<td>GEN 9001 General Elective 1</td>
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<tr>
<td>104-102</td>
<td>Marketing Principles</td>
<td>3</td>
<td>GEN 9002 General Elective 2</td>
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<td>116-193</td>
<td>Introduction to Human Resources</td>
<td>3</td>
<td>GEN 9003 General Elective 3</td>
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<td>102-109</td>
<td>Business Analytics</td>
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<td>GEN 9004 General Elective 4</td>
<td>3</td>
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<tr>
<td>104-104</td>
<td>Sales Presentations OR</td>
<td>3</td>
<td>GEN 9005 General Elective 5</td>
<td>3</td>
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<tr>
<td>OR 102-130</td>
<td>Innovative Business Mindset</td>
<td>3</td>
<td></td>
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<tr>
<td>102-113</td>
<td>Business Ethics</td>
<td>3</td>
<td>GEN 9006 General Elective 6</td>
<td>3</td>
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<td>102-188</td>
<td>Project Management</td>
<td>3</td>
<td>GEN 9007 General Elective 7</td>
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</table>
Wisconsin-River Falls:

Requirements for Graduation with a Bachelor of Science in Business Administration from the University of

<p>| | | | |</p>
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<thead>
<tr>
<th></th>
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<td>122</td>
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<tr>
<td>1</td>
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<tr>
<td>3</td>
<td>GEN 596</td>
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<td>3</td>
<td>GEN 806</td>
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</table>

Total: 102-112

Courses may not transfer more than six credits of 300/400 level courses from non-ACSB accredited.

1. Complete all General Education and University Requirement courses.

2. Complete all Business Administration courses.

3. Maintain a minimum 2.00 GPA in all major courses.

4. Maintain a minimum 2.25 GPA in all university credits with a minimum of 20 university credits.

5. Earn a minimum of 120 university credits.

6. Undergraduate Business Administration students may not take fewer than six credits of 300/400 level courses from non-ACSB accredited.
### CVTC Business Management to UWRF Business Administration Articulation

**Two Year Degree Completion by Term**

<table>
<thead>
<tr>
<th>First Fall Semester</th>
<th>16 cr.</th>
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<tbody>
<tr>
<td>ACCT 232 Principles of Acct. II</td>
<td>3 cr.</td>
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<tr>
<td>ECON 201 Microeconomics</td>
<td>3 cr.</td>
</tr>
<tr>
<td>ECON 202 Macroeconomics</td>
<td>3 cr.</td>
</tr>
<tr>
<td>CSIS 215 IS for Business</td>
<td>3 cr.</td>
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<tr>
<td>MATH 146 College Algebra</td>
<td>3 cr.  (depending on Math placement test results and past Math courses)</td>
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<tr>
<td>PE 108 Health &amp; Wellness</td>
<td>1 cr.</td>
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<table>
<thead>
<tr>
<th>First Spring Semester</th>
<th>13 cr.</th>
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<tbody>
<tr>
<td>MKTG 310 Principles of Marketing</td>
<td>3 cr.</td>
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<tr>
<td>FINC 345 Managerial Finance</td>
<td>3 cr.</td>
</tr>
<tr>
<td>MNGT 300 Organizational Behavior</td>
<td>3 cr.</td>
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<tr>
<td>ENGL 200 Investigating Ideas (CA)</td>
<td>3 cr.</td>
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<tr>
<td>CBE 300 Professional Development</td>
<td>1 cr.</td>
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<table>
<thead>
<tr>
<th>Second Fall Semester</th>
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<tr>
<td>MNGT 361 Operations Mngt.</td>
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<tr>
<td>ECON 326 Statistical Methods for Bus.</td>
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<tr>
<td>Business Elective</td>
<td>3 cr.</td>
</tr>
<tr>
<td>HF Gen Ed Hum. and Fine Arts course</td>
<td>3 cr.</td>
</tr>
<tr>
<td>SI Gen Ed Science Course</td>
<td>3 cr.</td>
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</table>

<table>
<thead>
<tr>
<th>Second Spring Semester</th>
<th>12 cr.</th>
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</thead>
<tbody>
<tr>
<td>MNGT 485 Strategic Mngt.</td>
<td>3 cr.</td>
</tr>
<tr>
<td>Business Elective/Internship</td>
<td>3 cr.</td>
</tr>
<tr>
<td>HF Gen Ed Hum. And Fine Arts course</td>
<td>3 cr.</td>
</tr>
<tr>
<td>SI Gen Ed Science Course</td>
<td>3 cr.</td>
</tr>
</tbody>
</table>