Department: Agricultural Economics
Program Name: Agricultural Business
Program Level: Undergraduate
College: Agriculture, Food, and Environmental Science
Approval Date: March 6, 2017

According to the Higher Learning Commission, “Faculty teaching in undergraduate programs should hold the terminal degree determined by the discipline and have a record of research, scholarship or achievement appropriate for the graduate program.” Several qualifications are considered assets for hire either as an instructional/academic staff or tenure-track faculty member in the Agricultural Business program at the University of Wisconsin-River Falls. Candidates for undergraduate faculty status have earned a terminal degree (i.e., earned credential), that is a PhD in Agricultural Economics (or closely related field such as Economics, Applied Economics, Health Economics, etc.) for general course work, Marketing, Finance, Political Economy, Math, Environmental Science, Agricultural Education, Masters of Business Administration, or a JD in Law, for the corresponding sub-fields.

In addition, they have a record of research, scholarship, and achievement that includes

At least one of the following over the last three-year period

- Publications in peer-reviewed academic journals
- Publications in trade journals
- Extension publications
- Writing and receiving grants to fund research, creative or scholarly activities
- Presentations at professional/industry conferences/workshops
- Guiding/participating in undergraduate research projects
- Producing working papers or outreach materials for external audiences
- Synthesizing relevant research on teaching/learning
- Developing websites or other technological means of delivering educational materials

According to the Higher Learning Commission, “Tested experience may substitute for an earned credential or portions thereof.” For “tested experience” to substitute for the terminal degree, candidates must have one of the following degrees:

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<tr>
<th>Degree Name and Discipline</th>
<th>Rationale</th>
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<tr>
<td>Master’s degree in Agricultural Economics (or closely related field such as Economics, Applied Economics, Health Economics, etc.) for general work, or Marketing, Finance, Political Economy, Math,</td>
<td>A minimum of 18 graduate level credits related to the course they will be teaching at UWRF</td>
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<td>3 years’ experience working in an agricultural business related to the specific sub-field or</td>
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Environmental Science, Agricultural Education, Masters of Business Administration  

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<thead>
<tr>
<th>Degree Name and Discipline</th>
<th>Appropriate Skills, Experiences, Credentials, etc.</th>
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<td>at least two peer-reviewed conference presentations over a two-year period, or one peer-reviewed journal article over a three-year period, or one peer-reviewed book over a five-year period</td>
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Qualified applicants who are approved using “tested experience” typically must also have