The ability to lead, communicate, collaborate, and turn talent into excellent performance are essential traits of managers. Whether you want to manage people, lead a business unit, or form your company’s strategy, the Business Administration Management major will prepare you to succeed not only in the corporate world, but in non-profit and government areas, as well.

Limitless Career Opportunities

| Limitless Career Opportunities | 7 of 10 in demand majors are business-related (naceweb.org) | DECA Competitions, Society for Human Resource Management (SHRM), Professional Sales Club |

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### First Year

<table>
<thead>
<tr>
<th>FALL</th>
<th>SPRING</th>
</tr>
</thead>
<tbody>
<tr>
<td>CBE 100 First-Year Seminar</td>
<td>ECON 201 Microeconomics</td>
</tr>
<tr>
<td>MATH 146 College Algebra (M)</td>
<td>MATH 156 Calculus for Bus. and Social Sci. or ECON 205 Quantitative Analysis (Math 146)</td>
</tr>
<tr>
<td>ENGL 100 (CW) Academic Reading/Writing</td>
<td>COMS 101 Public Speaking (CS)</td>
</tr>
<tr>
<td>Choose: GEN ED</td>
<td>CSIS 215 Info Systems for Business Mgmt (CBE 100)</td>
</tr>
<tr>
<td>Choose: GEN ED</td>
<td>Choose: GEN ED</td>
</tr>
</tbody>
</table>

Total: 14 credits

Total: 15 credits

**First Year Advising Notes:** The classes required during the first two years of any Accounting or Business Administration major are the same regardless of the major.

**Goals:** Talk to your academic advisor about your interests and goals and understand career options for Management majors. Do you want to study abroad? Business is global so start to think about an international experience you’d like to have. Begin to think about double majors, minors, etc. Explore student groups and join one that interests you. Management students should consider joining DECA or the Society for Human Resource Management (SHRM).

### Second Year

<table>
<thead>
<tr>
<th>FALL</th>
<th>SPRING</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT 231 Principles of Accounting I</td>
<td>ACCT 232 Principles of Accounting II (C or better in ACCT 231)</td>
</tr>
<tr>
<td>ECON or MATH 226 Statistics (Math 146)</td>
<td>MKTG 310 Principles of Marketing (ACCT 231, ECON 201 &amp; 202, &amp; [MATH 226 or ECON 226 or PSYC 201])</td>
</tr>
<tr>
<td>ECON 202 Macroeconomics</td>
<td>BLAW 265 Business Law I</td>
</tr>
<tr>
<td>MNGT 300 Mgmt &amp; Org Behavior (Soph. standing)</td>
<td>Choose: GEN ED</td>
</tr>
<tr>
<td>Choose: GEN ED</td>
<td>Choose: GEN ED</td>
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<tr>
<td>Choose: GEN ED</td>
<td>Choose: GEN ED</td>
</tr>
</tbody>
</table>

Total: 15 credits

Total: 15 credits

**Second Year Advising Notes:** Get introduced to your major early—take MNGT 300 your sophomore year.

**Goals:** Explore management careers—meet with Career Services to discuss how your interests and skills might fit into a career path. Explore leadership positions within student organizations.
## Third Year

### FALL
- CBE 300 Professional Development (60 credits) 1
- FINC 345 Managerial Finance (C or better in ACCT 231, ECON 202, and [ECON 226 or MATH 226 or PSYC 201]) 3
- MNGT 320 Human Resource Management (MNGT 300) 3
- MNGT 340 Ethical Leadership (MNGT 300) 3
- Choose: GEN ED 3
- Choose: GEN ED 3

**Total: 16 credits**

### SPRING
- ECON 326 Stats for Business and Econ (C or better in MATH/ECON 226) 3
- MNGT 361 Operations Management 3
- MNGT Support Elective (list below) 3
- American Cultural Diversity (D) 3
- PE 108 Health & Wellness (HW) 1
- Minor/General Elective 3

**Total: 16 credits**

**Third Year Advising Notes:** If you're thinking about completing an internship for credit, you need to have the following courses complete: MKTG 310, MNGT 300, and FINC 345. You can earn up to six (6) credits for an internship in management. At this point, you will have a faculty advisor. For the American Cultural Diversity (D) requirement, Management students typically take MNGT 330 Managing Workplace Diversity, as it double counts for (D) and a support elective in your major.

**Goals:** Attend the campus career fair both fall and spring, as well as networking events and employer information meetings. Pursue a leadership position in a student organization. Participate in Career Trek to get to know specific industries and connect with employers.

## Fourth Year

### FALL
- MNGT 355 International Business (G) (MNGT 300) 3
- MNGT Elective (list below) 3
- MNGT Support Elective (list below) 3
- Minor/General Elective 3
- Minor/General Elective 3

**Total: 15 credits**

### SPRING
- MNGT 485 Strategic Management (Senior Standing and MNGT 361, MNGT 300, FINC 345, & MKTG 310) 3
- MNGT Elective (list below) 3
- MNGT Elective (list below) 3
- Minor/General Elective 3
- Minor/General Elective 3

**Total: 15 credits**

**Fourth Year Advising Notes:** Apply for graduation at the beginning of your final semester!

**Goals:** Meet with Career Services to perfect your cover letter and resume and start getting your applications out. Attend networking events, career fairs, and employer information meetings. Participate in a Career Trek.

### Employers (sample listing)
- Enterprise Rent-a-Car
- Fastenal
- Menards
- The Lakeland Companies
- Koch Logistics
- Park Nicollet Health Services
- Target
- General Mills
- Honeywell

### Career Titles (sample listing)
- Account Manager
- Human Resources Specialist
- Project Manager
- Human Resources Manager
- Management Analyst

**Management Electives:** Choose 9 credits from MNGT 318, 330, 341, 350, 365, 378, 379, 380, 389, 430, 480, 499; MKTG 315

**Support Electives:** Choose 6 credits in conjunction with advisor.

### General Education Requirements
- ENGL 100 & 200 Humanities & Fine Arts (HF) 2 Courses Required
- Communication/Speaking & Listening (CS) (met by COMS 101) Math (M) (met by major requirements)
- Social & Behavioral Sciences (SB) Science Inquiry (SI) 2 Courses Required
- Total: 31 credits

- Ethical Citizenship (EC)
- Health & Wellness (HW) PE 108

**University Requirements**

<table>
<thead>
<tr>
<th>Requirement</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>American Cultural Diversity</td>
<td>3</td>
</tr>
<tr>
<td>Management Major</td>
<td>66</td>
</tr>
<tr>
<td>Minor/General Electives</td>
<td>20</td>
</tr>
</tbody>
</table>

**Total Credits Needed for Degree:** 120

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Shaded courses are only offered in the indicated semester.

Course pre-requisites are listed next to the course.